# WHY USE A REALTOR?

## Because we're the experts!

### **TRAINING & EXPERTISE**

In PA, we're required to take 75 hours of classes including federal and state real estate laws, along with passing an arduous licensing exam. We know how to to navigate all the confusing paperwork!

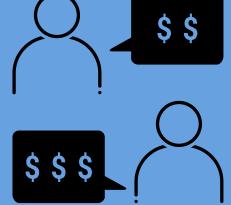
#### LOCAL MARKET KNOWLEDGE



You need a realtor who knows the location inside and out, including neighborhoods, schools, and the proximity to the places important to YOU.

## PRICE GUIDANCE & NEGOTIATION SKILLS

Whether you're buying or selling, we can advise you on a property's best price. We take the emotion out of the process to ensure you're getting the best price for the value.



#### **AVOID COSTLY PITFALLS**

Realtors know where problems may arise and can help you avoid them. When it comes to a life purchase like your home, you don't want to rely on the internet!



